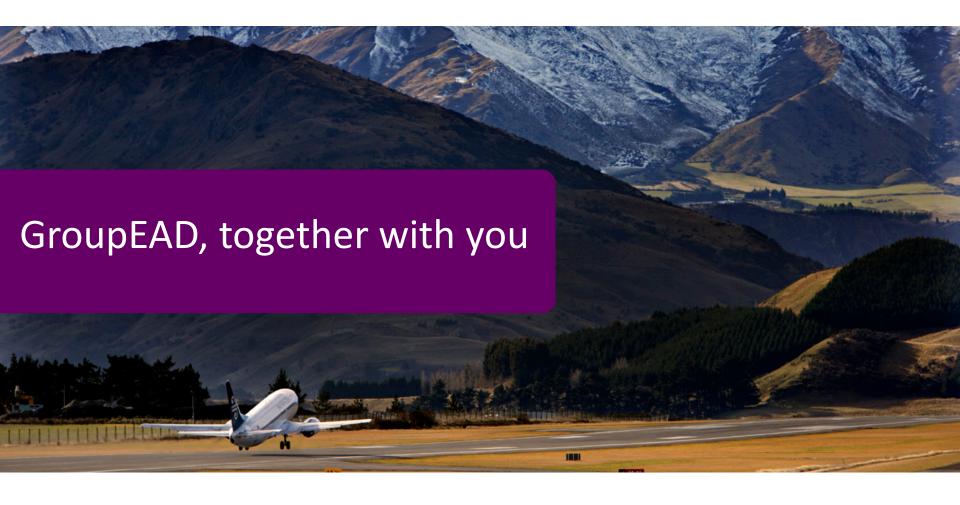
### **AIM – Challenges and Solutions**



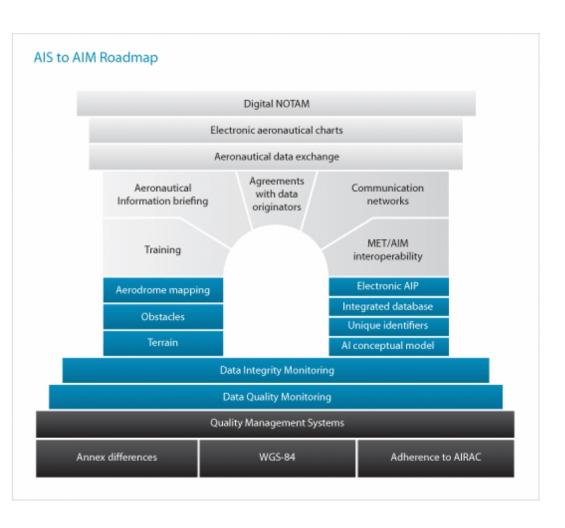


### Key questions

- AIM challenges?
- AIM solutions?
- GroupEAD?
- GroupEAD support?

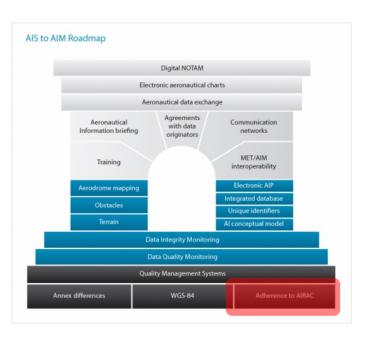






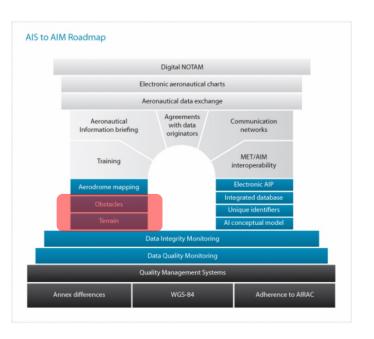
- Different stages
- Individual challenges
- Different degrees of implementation





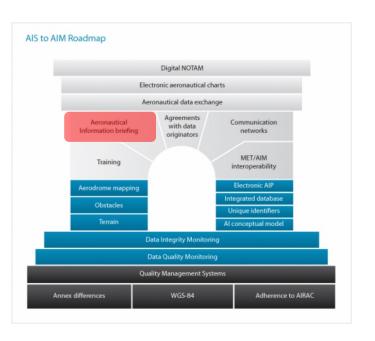
- European monitoring shows:
  "three significant AIRAC nonadherence events occur per cycle"
- Insufficient planning and coordination, slow means of communication, etc.





- Very challenging requirements to meet in terms of accuracy, resolution, quality and availability of the data
- More work needed in requirements to support standardized implementation.

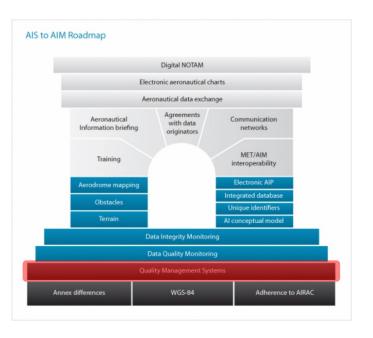




 Almost every type of information/data required for briefing purposes (AIS, MET, ARO, ATFCM) is provided by separate Service/Unit within a State.

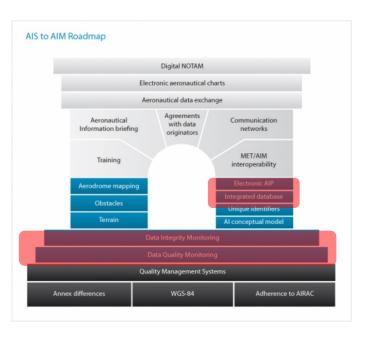
 More efforts needed in data harmonisation and integration





- New ISO 9001:2015
- QMS Implementation
- Definition of customized process





- Complete, accurate and correct datasets.

- AIXM Expertise

- System to system synchronisation.





Lack of resources





Lack of training

GroupEAD



Lack of time

GroupEAD

# **AIM** Efficient solutions

- Look at others
- Find who has been there
- Use lessons learned
- Avoid additional costs





# **AIM** Efficient solutions

- Follow management principles
- Increase your resources
- Benefit from years of experience
- Start from a leading position





### **AIM** Efficient solutions



Start looking for **EXTERNAL RESOURCES** 



### GroupEAD your external resource

We are a high quality service provider with business in the field of information management services, products and training in ATM environment.

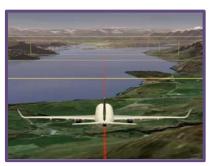
AIM Operations and Data Solutions

PBN & Procedure Design Services

Training Provision

Consultancy



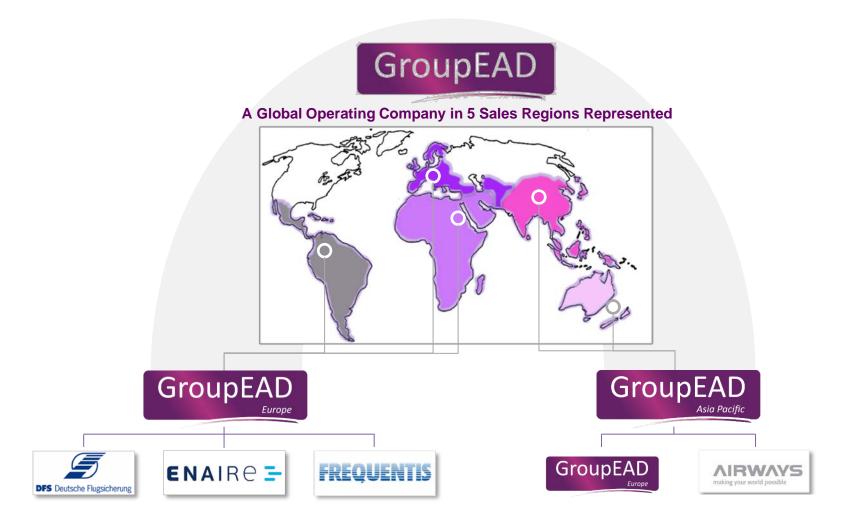






GroupEAD

# **Global Operating** | GroupEAD



### GroupEAD | Europe

- Spanish company **since 2001** with units in Madrid and Frankfurt
- Staff from **19 different nations** and different areas of expertise
- Three quarters of the staff are highly qualified
  AIM experts and continuously maintain their operational capability
- Certifications & membership
  - ISO 9001 certified
  - Associate member of CANSO
  - Gold World Business Partner of Airport Council International (ACI)
  - Corporate Member of IFAIMA
  - In progress to achieve ICAO TRAINAIR PLUS
    Membership and EAD Data Operation Service SES certificate





### GroupEAD | Asia Pacific

- GroupEAD Asia Pacific was launched in **July 2014**, in partnership between GroupEAD Europe S.L. and Airways New Zealand Ltd.
- Headquarter in Wellington, New Zealand
- Largest **Procedure Design team** in Asia/Pacific
- Specialised on PBN & Procedure Design services and Consultancy
- Certifications & membership
  - ICAO recognised Instrument Flight Procedure Designer (one of only seven companies worldwide)
  - Part 173 Instrument Flight Procedure Service Certificate (Domestic and International)
  - Part 175 AIP Service Certificate and NOTAM & Pre-Flight Information Service Certificate (Domestic)
  - Certified provider of State AIM service in New Zealand
  - Member of the ICAO IFPP





### EAD EUROCONTROL

European AIS Database is owned by EUROCONTROL. More than 46 ANSPs and CAAs provide data simultaneously in the EAD.

GroupEAD defines, harmonizes, coordinates and supports, on a 24/7 basis, the operations of the largest AIM Database in the world.





**GroupEAD** provides a 24/7 data operations service for EAD, consisting of data maintenance, administration, coordination and support to all participating organizations.



# AIM Provision | Asia Pacific

Owner and operator of the GroupEAD **smartAIM** system.

Certificated provider of **State AIM Services** in **New Zealand** and **9 other** States in the Region.

Commercial **Procedure Design** team, providing Instrument Flight Procedure (IFP) design services in accordance with ICAO PANS-OPS and Annex 14, as well as PANS-OPS Training and **PBN-implementation** consultancy services.





### **Extract References** Europe

### **EAD Service Provision on behalf of EUROCONTROL**

Starting with 5 pilot clients in 2003, today GroupEAD is handling more than **220** EAD client organisations. More than **150** Data Users making use of EAD data (airlines, software developers, etc). More than **0,5 million** NOTAMs manually processed in 2015. In the last 13 years GroupEAD has trained more than **3.600 students.** 





#### **World Wide AIM Data Services**

AIM data maintenance and migration services has been successfully provided in e.g. UK, Switzerland, South Africa, Philippines, Netherlands, Bosnia Herzegovina, Germany, Canada, Morocco, Jordan.



### **AIM Training References**

Since the beginning, the GroupEAD Training Academy has trained more than **1.600 students** from **50** different ANSPs and companies world wide.



### **Consultancy Services**

With the unique expertise GroupEAD consulted for many organisations like ADQ in Belgian (EUROCONTROL), Germany, Romania, Bulgaria, Azerbaijan, etc.





### **Extract References** Asia Pacific

### AIM Service provider on behalf of New Zealand CAA

Provider of Certificated **AIM service**, including Aeronautical data, charting and publications, on behalf of CAA New Zealand. Responsible for the publication and distribution of **NOTAMs and AIP NZ Amendments and Supplements** (and associated charts) for New Zealand, management of the NZ Aeronautical database, and provision of the **NZ Pre-flight Information Service**.



### **Airways New Zealand and 8 Pacific Island States**

Certified Instrument Flight Procedure (IFP) design and maintenance service, supporting ATM and the New Zealand PBN implementation plan. Pacific Aeronautical Charting and Procedures (PACP) contract (Designs for 11 Pacific Island states).



### **RNAV References**

Provision of **RNAV (GNSS) IFP** maintenance service for Papua New Guinea, Fiji, Vanuatu, Tonga, etc.





### **AIM** Operations

Management of your day to day AIM requirements.

Save cost and efforts of keeping up with the changing AIM environment:

- Data Management
- Pre-Flight Information Service
- Tailored Pre-Flight Information services and bulletins for your customers.
- NOTAM Services, including validating, processing and publishing
- Contingency services for essential AIS functions.



### AIP Production

Production of your local information for you.

It takes away the day to day problems of collecting, aggregating, checking and publishing AIP data.

- Custom AIP Services
- State AIP Services
- AIP Publication
- Aeronautical Charting





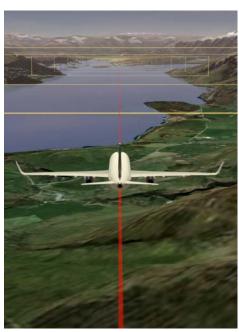
### **ADD** Procedures

Operational efficiency gains for you and your customers.

Extensive experience, advanced procedure design capability and ICAO certification.

Instrument Flight Procedures (IFP):

- ICAO PANS-OPS and Local Criteria
- Development & Maintenance Service
- PBN/RNAV and Conventional
- Concept Charts, ICAO Charts
- Theory and Practical Training





# AIM Training

Develop and maintain the AIM skills of your staff.

Basic and advanced training, provided in your own language, in our taining centers or in your own location.

- Ab Initio
- AIM Specialities
- AIXM 4.5 and 5.1
- SmartAIM and EAD Training
- Custom training





# AIM | Consulting

Together we can find a solution.

More than 14 years supporting worldwide clients build up world class consulting expertise.

- AIS to AIM transition
- Procedure Design CapabilityAssessment
- PBN Implementation Plan
- QMS Implementation
- Custom consultancy service





### **ADQ** Preparation

Your roadmap to ADQ Compliance.

Meet today's and tomorrow's requirements with GroupEAD.

- ADQ Gap Analysis
- ADQ training
- ADQ Compliance Roadmap
- ADQ Implementation Service





# GroupEAD | IFAIMA

Supporting AIM community.





Special offers for IFAIMA members



### **Summary** Conclusions

- Many AIM challenges affecting different organisations
- Others have already been there
- Use all your resources available
- Include external organisations
- Start from a leading position

GroupEAD, together with you





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